

Message Text

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PAGE 01 STATE 126546
ORIGIN COME-00

INFO OCT-01 EUR-12 ISO-00 EB-08 /021 R

DRAFTED BY COM/BED/OIM/HHLINDSTROM, CMM/LFM
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COM/BED/OIM/GKNOWLES
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COM/ITA/RGOOTENBERG
COM/BED/OIM/DM/CJBARRETT
EUR/RPE/RLAMANTIA

-----023756 190922Z /13

R 181901Z MAY 78
FM SECSTATE WASHDC
TO AMEMBASSY MADRID
INFO AMCONSUL BARCELONA
AMCONSUL MILAN

UNCLAS STATE 126546

E.O. 11652: N/A

TAGS:BEXP, SP, IT

SUBJECT: FY 1980 PROMOTION EVENT SCHEDULE

1. FOLLOWING IS PLANNED FY 1980 COMMERCE PROMOTION EVENT SCHEDULE PROVIDED FOR POST'S REVIEW AND COMMENT. SCHEDULE HAS BEEN DEVELOPED ON BASIS OF ANALYSIS OF MARKETING FACTORS INCLUDING PRIOR INPUT AND RECOMMENDATIONS AND IS CONFLICT-FREE, INsofar AS WE ARE AWARE. POST IS REQUESTED TO UNDERTAKE REVIEW THIS SCHEDULE AND TO CABLE OBSERVATIONS TO REACH WASHINGTON BY MAY 31, 1978.

2. A. SONIMAG, BARCELONA, OCTOBER 1979, EXHIBITION, TO BE STAGED BY MILAN INTERNATIONAL MARKETING CENTER (MIMC) PRODUCTS: ADVANCED ELECTRONIC COMPONENTS, MICROWAVE COM-
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PONENTS, ELECTRONIC INDUSTRY PRODUCTION AND TEST EQUIPMENT, DATA TRANSMISSION EQUIPMENT. FORTY PARTICIPANTS.

B. SEMINAR TRADE MISSION, ENERGY SYSTEMS, MAY 1980.

C. VIDEO TAPE RECORDING (VTR) CATALOG EXHIBITION FOOD

PROCESSING, PACKAGING, MARCH 1980, LOCATION TO BE DETERMINED.

D. CATALOG EXHIBITION, INSTRUMENTALIA/EXPOMEDICA, BARCELONA, OCTOBER 1979. MEDICAL EQUIPMENT, BIOMEDICAL LABORATORY EQUIPMENT.

3. WOULD APPRECIATE POSTS' POLLING THREE AGENTS EACH PRODUCT CATEGORY SUGGESTED FOR SONIMAG TO OBTAIN THEIR COMMENTS. CURRENT FEES FOR INTERNATIONAL MARKETING CENTER EXHIBITIONS ARE TWENTY FIVE HUNDRED DOLLARS FOR OLD-TO-MARKET FIRMS AND TWELVE HUNDRED FOR NEW-TO-MARKET FIRMS.
VANCE

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Message Attributes

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Capture Date: 01 jan 1994
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Draft Date: 18 may 1978
Decaption Date: 01 jan 1960
Decaption Note:
Disposition Action: n/a
Disposition Approved on Date:
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Disposition Date: 01 jan 1960
Disposition Event:
Disposition History: n/a
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SAS ID: 2648688
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